



Business Beyond Borders at African Utility Week 2017

Business Beyond Borders (BBB) together with RECP, the Africa-EU Renewable Energy Cooperation Programme, is holding its second business matchmaking event on **16-18 May 2017** in Cape Town (South Africa) at African Utility Week 2017 trade fair (Cape Town International Convention Centre).

The aim of the event is to create a quick and easy way for Small and Medium Enterprises (SMEs) and Clusters, actively engaged within the field of power, water and waste utilities industry, to meet potential business partners and to operate internationally.

Programme

Tuesday, 16th May	
09.30 – 11.30	Keynote programme (<i>Location: Auditorium</i>) On the couch are top thought leaders, economists and futurologists from around the world who will give their predictions and outlook on how the revolution, the digital age and climate change will impact what we know as our energy world today.
09.30 – 09.40	Organiser's Welcome Address <i>Speaker: David Ashdown, Spintelligent, South Africa</i>
09.40 – 09.50	European Union Welcome Address <i>Speaker: Trine Rask Thygesen, Danish Ambassador to South Africa</i>
09.50 – 10.10	Host Utility Welcome Address <i>Speaker: Brian Molefe, CEO, Eskom, South Africa</i>
10.10 – 10.30	Host Utility Keynote Address <i>Speaker: Ben Ngubane, Board Chairman, Eskom, South Africa</i>
10.30 – 11.30	Thought leader interviews <i>Interviewer: Bonney Tunya, Presenter, CNBC – Africa, Kenya</i> <i>Interviewees:</i> <i>James Stewart, Global Head of Major Projects (Power & Utilities), KPMG, UK</i> <i>Alastair Herbertson, Director, Investec Asset Management, SA</i> <i>Lazarus Angbazo, CEO, Energy Connections Business, GE, Sub-Saharan Africa</i> <i>Andrew M. Herscowitz, Coordinator, Power Africa, USA</i>
11.30 – 13.00	B2B Meetings at the BBB Connecting Platform (<i>Location: Booth E9c</i>)
13.00 – 13.45	EU Business Beyond Borders Demo Zone (<i>Location: Exhibition level, Hall 4</i>) <i>in parallel with</i> B2B Meetings at the BBB Connecting Platform (<i>Location: Booth E9c</i>)
13.45 – 17.00	B2B Meetings at the BBB Connecting Platform (<i>Location: Booth E9c</i>)

Wednesday, 17th May	
09.30 – 11.30	Keynote programme (<i>Location: Auditorium</i>) What is the perception and mindset of utilities in Africa? Experts, innovators and 'the tech savvy,' share their forward thinking ideas and practice community engagement and changing perceptions. <i>In parallel with</i> B2B Meetings at the BBB Connecting Platform (<i>Location: Booth E9c</i>)

09.30 – 09.40	The philosophy behind behaviour change <i>Speaker: Justin Friedman, Founder, For The Love Of Water (FLOW), SA</i>
09.40 – 10.00	The value of a brand: How can utilities change customer mind set and value perception? <i>Speaker: Thebe Ikalafeng, Founder and Chairman – Brand Leadership Group, SA</i>
10.00 – 10.20	How to communicate the preventative measures of cyber security to your staff <i>Speaker: Bob Lockhart, VP Cybersecurity, Technology and Research, Utilities Technology Council, US</i>
10.20 – 10.40	Is water a social good? How has Uganda changed the perception of water? <i>Speaker: Silver Mugisha, CEO, National Water & Sewerage Corporation, Uganda</i>
10.40 – 11.00	How have Cape Town succeeded in changing water efficiency culture? Cape Town's drought story unravelled <i>Speaker: Councillor Xanthea Limberg, Mayco Member: Informal Settlements, Water & Waste Services; Energy, City of Cape Town, SA</i>
11.00 – 11.20	Understanding the values at the heart of communication to reach yours goals <i>Speaker: Shannon Royden-Turner, Director, Actuality, SA</i>
11.20 – 11.30	Call for action: The Pledge <i>Speaker: Justin Friedman, Founder, For The Love Of Water (FLOW), SA</i>
11.30 – 17.00	B2B Meetings at the BBB Connecting Platform (Location: Booth E9c)

Thursday, 18th May	
09.00 – 11.00	B2B Meetings at the BBB Connecting Platform (Location: Booth E9c)
11:00 – 15.00	EREF Hydropower Workshop (Location: Exhibition level, Hall 3) Finance: Why there's plenty of it, but (almost) nobody gets it? An overview of the African small hydropower sector. <i>In parallel with</i> B2B Meetings at the BBB Connecting Platform (Location: Booth E9c)
11.00 – 11.20	Welcome by organisers <i>Speakers: Dirk Hendricks, Senior policy advisor at EREF; Maurice Pigaht, Expert at MARGE</i>
11.20 – 11.30	Keynote by RECP representative <i>Speaker: Alexander Huppertz, Project Manager at RECP</i>
11:30 – 11:40	Keynote by European Commission <i>Speaker: Silvi Serreqi, Project Advisor at European Commission</i>
11:40 – 12:40	Presentation of business case studies <i>Speaker: Dan Klinck, Project Developer, CEO at Afritech</i> <i>Speaker: Michael Goldblatt, Financier, Executive at Lereko Metier, South Africa</i>
12.40 – 13.00	Q&A session
13.00 – 13.30	Lunch break and networking
13.30 – 14.30	Panel with project developers, financing institutes, and NGOs <i>Moderator: Maurice Pigaht</i> <i>Speakers:</i> <i>Dan Klinck, Project Developer, CEO at Afritech, Rwanda</i> <i>Anton Louis Olivier, Project Developer, CEO at REH, South Africa</i> <i>Suresh Samuel, Financier, Managing Director at OPIC Africa, Kenya</i> <i>Michael Goldblatt, Financier, Executive at Lereko Metier, South Africa</i> <i>Dario de Nicola, NGO, Country director at CEFA, Tanzania</i> <i>Rija Randrianarivony, NGO, Project officer at GRET, Madagascar</i>
14.30 – 15.00	Q&A session and closing
15.00 – 16.00	B2B Meetings at the BBB Connecting Platform (Location: Booth E9c)

Contact Us

For more information please contact us at info@businessbeyondborders.info or visit our [BBB](#) website.



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